



A PERIODIC UPDATE FOR TAG'S CAREER AGENTS

OCTOBER 28, 2011

Universal Healthcare Requires Mini-Sessions

In order to keep agents updated, knowledgeable and compliant, Universal Healthcare conducts on-line mini training sessions. ***These training sessions are mandatory in order for agents to remain actively contracted with Universal Healthcare.***

Each session lasts approximately 10 to 15 minutes. At the end of each session, agents must complete a 15 question quiz and a passing score of 85% is required. Agents are permitted three attempts to pass.

The first session is now available on the Universal Healthcare agent portal at www.univhc.com. This first session must be completed by Friday, November 4th at 5:00 p.m.

For more information, contact agent support at 866-616-6396.

**Universal Healthcare
Requires Training To
Remain Contracted**



**MA Selling Days
Calendar. Are Your
MA Sales On Track?**

Business Day Countdown – Number of MA Selling Days Remaining

OCTOBER	<u>29</u>	<u>30</u>	<u>31</u>													
MA Days Left	26	26	26													
NOVEMBER	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>	<u>8</u>	<u>9</u>	<u>10</u>	<u>11</u>	<u>12</u>	<u>13</u>	<u>14</u>	<u>15</u>	<u>16</u>
MA Days Left	25	24	23	22	21	21	21	20	19	18	17	16	16	16	15	14
NOVEMBER	<u>17</u>	<u>18</u>	<u>19</u>	<u>20</u>	<u>21</u>	<u>22</u>	<u>23</u>	<u>24</u>	<u>25</u>	<u>26</u>	<u>27</u>	<u>28</u>	<u>29</u>	<u>30</u>		
MA Days Left	13	12	11	11	11	10	9	8	8	8	8	8	7	6		
DECEMBER	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7</u>									
MA Days Left	5	4	3	3	3	2	1									

In order to succeed, you must first be willing to fail.
Anonymous

